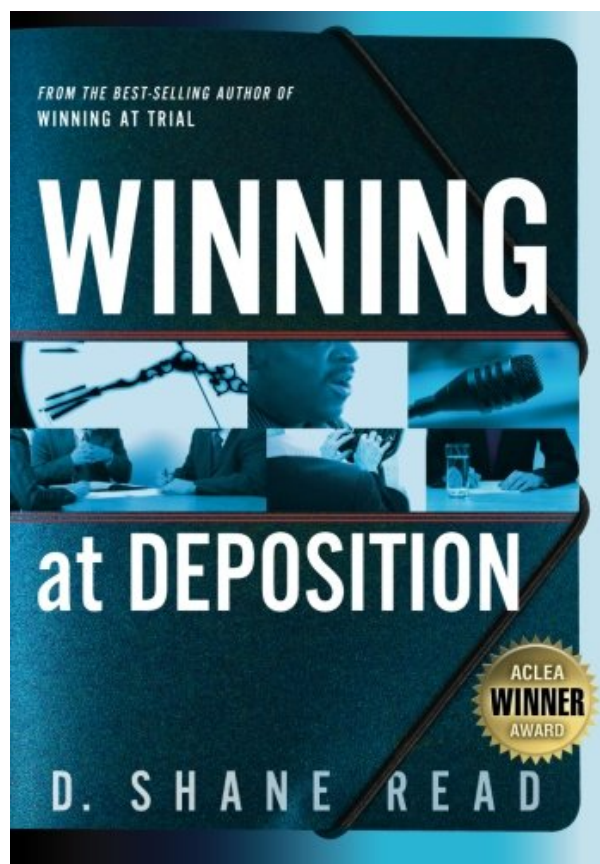
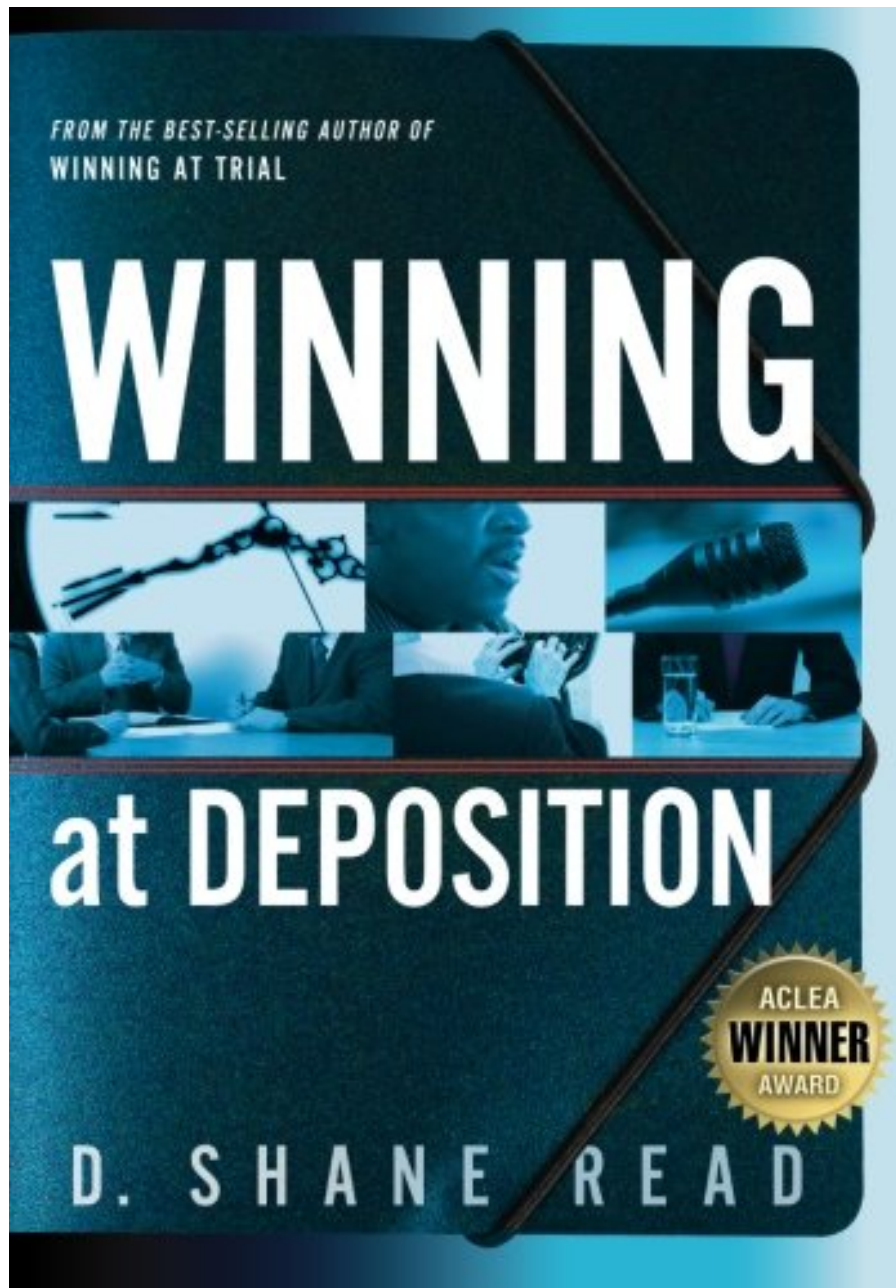


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Winning at Deposition won the highest award available for legal publications: ACLEA's Award for Professional Excellence. The book won first prize from a field of over 300 entries submitted by continuing legal education publishers from across the USA. Written by the best-selling author of *Winning at Trial*, this book shows beginning and experienced attorneys how to win at deposition every time. With the first chapter explaining all the ins and outs of taking and defending a deposition, the remainder of the book reveals strategies that will help every lawyer vastly improve his deposition skills. Discover why much of the conventional wisdom about depositions is completely wrong, learn how to beat an expert witness every time, get innovative advice on witness preparation, and master the secrets that guarantee success with argumentative lawyers and lying witnesses. Unlike any other book, this one teaches from transcripts and videos of actual depositions. You will learn from the skillful techniques---and memorable failures---that occurred at the most famous depositions of all time, those of President Bill Clinton, Bill Gates, and O.J. Simpson. It's all here, clearly explained in an easy-to-understand format. In addition, the book provides detailed analysis of video depositions located at the book's website www.winningatdeposition.com.

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Trial Lawyers, Be Advised - get this book!

By Steve G.

Mr. Read comprehensively captures the art and science of taking, defending and preparing deposition testimony. Whether you are preparing to take the first deposition of your career, or just finished deposition number 1,000, this book is a valuable tool. For the beginning lawyer, "Winning at Deposition" gives important insight from a knowledgeable and experienced mentor. For the experienced lawyer, the book provides insight and equally helpful reminders about the deposition process. It is also useful for those "Wait, what just happened?" moments that we all encounter.

Mr. Read blends experience with the right amount of humor in a skillful and easily understood fashion. The book is organized and each thought garners its own thorough section. Mr. Read also uses real-life examples from notorious deponents like Bill Gates, Bill Clinton and O.J. Simpson as well as several others. I have been a trial lawyer for over 20 years; have taken over 1,000 depositions - this book is directly useful and unequivocally impacts my practice.

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Excellent Practice Guide

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This book provides an excellent practice guide for lawyers new to taking depositions. The checklists provide a great framework for the inexperienced.

More importantly, the book analyzes many commonly overused and/or underused deposition techniques. Its critical approach to depositions enables the reader to be more organized and effective. I can honestly say that I believe this book will make me a better lawyer.

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My only regret is that I didn't read it 10 years ago!

By Bradley B. Clark

I have been practicing law for 10 years and I am recognized as a Texas Super Lawyer and a Texas Rising Star in business litigation. I've taken and defended my fair share of depositions. I mention this because *Winning at Depositions* is not just for new lawyers. It is the most practical and useful resource on the subject I have ever read. Mr. Read's unique format--using actual deposition and grand-jury testimony--makes

understanding the principles as good as, if not better than, observing a live deposition.

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